

# JOE DEROMANIS

Agile Intelligence Architect | Claude Certified Architect (Anthropic) | Enterprise AI + Agile Transformation

Prescott Valley, AZ | [joe@deromanis.com](mailto:joe@deromanis.com) | [linkedin.com/in/joederomanis](https://linkedin.com/in/joederomanis)

## PROFESSIONAL SUMMARY

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Enterprise delivery leader with 25+ years driving complex technology programs for Fortune 500 clients, now pioneering the discipline of AI-embedded delivery. One of the early cohort of Claude Certified Architects (Anthropic, 2026). Architected and shipped a production AI delivery intelligence platform with CIO sponsorship, led enterprise Claude adoption strategy end to end (security risk analysis, licensing, governance, rollout), and deployed agentic workflows that replaced manual reporting and intake processes across a four-team data engineering program. Former Principal Consultant at a Microsoft Gold Partner with full engagement lifecycle ownership: SOW creation, P&L, C-level relationships. The rare profile that coaches the operating model and builds the AI infrastructure underneath it.

## CORE COMPETENCIES

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Enterprise AI Adoption | Claude / Anthropic API | Model Context Protocol (MCP) | Agentic Workflows | Prompt Engineering | LLM Orchestration | AI Governance and Security Review | AI Vendor Evaluation | Agile Transformation | SAFe 6.0 | Scrum | Kanban | PI Planning | Jira Administration | Confluence | eazyBI | Atlassian Rovo | Flow Metrics | Delivery Analytics | Executive Reporting | Stakeholder Management | Program Management | SOW and P&L Ownership | Change Management | HIPAA-Regulated Delivery | Onshore/Offshore Teams | Data Engineering Programs

## PROFESSIONAL EXPERIENCE

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### Agile Intelligence Architect *Jan 2025 - Present*

*KinderCare Learning Companies - Data Engineering Program (4 teams, ~30 contributors, onshore/offshore)*

- Pioneered enterprise Claude adoption with CIO-level sponsorship: authored the security risk analysis, licensing and rollout strategy, and executive intelligence briefs that translated governance findings into a business value narrative for senior leadership.
- Architected and shipped a production AI delivery intelligence platform integrating Claude, Atlassian MCP, and live Jira/Confluence/Slack data - replacing ~4 hours of manual sprint reporting per cycle with an automated pipeline that reads live project data, computes KPIs, and publishes branded executive artifacts on demand.
- Designed and deployed an agentic triage assistant on Atlassian Rovo that replaced a manual Slack-based intake process; currently building an AI story-sizing recommendation engine trained on the program's historical ticket corpus.
- Built Agile Pulse, a Claude-powered web application enabling natural-language executive queries against live Jira data - designed the front end (React/Vite), Anthropic API integration, prompt architecture, and CI/CD pipeline.
- Designed eazyBI delivery analytics dashboards for all four teams; corrected velocity reporting that had been understated by up to 60%, restoring leadership trust in program metrics.
- Run cross-team PI Planning, backlog refinement, and Ways of Working facilitation across onshore/offshore staff; built a recognition program that delivered 37+ data-verified recognitions across 22 contributors.
- Earned Claude Certified Architect - Foundations (Anthropic, 2026) as part of the credential's early certification cohort.

### Agile Coach and Delivery Lead, Enterprise Agile Center of Excellence *2022 - Jan 2025*

*The Cigna Group - HIPAA-Regulated Health Insurance (Remote)*

- Embedded delivery lead within Cigna's Enterprise Agile Center of Excellence, scaling standardized Agile practices, workflows, and ceremony cadences across program teams in a regulated health-insurance enterprise.
- Standardized reporting and governance frameworks, enabling cross-portfolio visibility and replacing manual status aggregation with automated dashboards.
- Served as primary translator between sprint-level execution and portfolio-level decisions for directors and VPs; go-to advisor for program-health assessment and escalation triage.
- Retained directly by the client following the initial consulting engagement - a trust signal that bridged a 12-year consulting tenure into a multi-year direct role.

## **Principal Consultant (2014-2022); Managing Consultant (2010-2014)** 2010 - 2022

### *Neudesic - Microsoft Gold Partner*

- Led cross-functional delivery teams and C-level client relationships for Fortune 500 enterprises across private and public sectors on the Microsoft and Azure technology stack.
- Architected and operationalized Cigna's enterprise Agile Center of Excellence on Atlassian, defining workflows, governance, and scaled-agile practices adopted across the organization.
- Owned the full engagement lifecycle: SOW creation, resource management, profitability targets, and executive stakeholder alignment; promoted from Managing Consultant to Principal Consultant.
- **Key clients:** Ticketmaster / Live Nation (resale platform, greenfield to launch); Choice Hotels (loyalty brand launch and maturity); ExxonMobil (global upstream data programs); Cigna (enterprise Agile COE).

## **Program Manager, Medicare Program** 2008 - 2010

### *Blue Cross Blue Shield - Regulated Healthcare*

- Directed delivery for a Medicare program in a heavily regulated environment, keeping execution continuously aligned with nationwide CMS and state-level policy updates.
- Maintained program schedule, scope, and stakeholder alignment across compliance-driven change cycles: the foundation for later HIPAA-regulated delivery leadership at Cigna.

## **QA Engineer, Digital Photocenter** 2000 - 2008

### *FujiFilm USA*

- Led testing for the Walmart Photocenter platform, one of retail's earliest large-scale web-to-print services and groundbreaking digital photo e-commerce for its era.
- Owned end-to-end quality across the full fulfillment chain, from the web ordering experience through physical lab production, ensuring outputs matched customer orders exactly.

## **INDEPENDENT AI BUILDER PRACTICE**

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Designed, built, and deployed six production web applications solo using a structured AI-first development methodology (Vision, Spec, Plan, Execute, Verify, Deploy) - spanning AI-integrated tools, PWAs, and interactive applications on Claude API, React, Cloudflare, and GitHub Actions. Native fluency in Claude Code, MCP server design, and agentic development workflows.

## **CERTIFICATIONS**

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- **Claude Certified Architect - Foundations (CCA-F), Anthropic, 2026** - early certification cohort
- SAFe Practice Consultant (SPC6) - highest-level SAFe credential
- Project Management Professional (PMP) - PMI
- PMI Agile Certified Practitioner (PMI-ACP) - PMI
- Lean Six Sigma Black Belt
- Certified Scrum Professional - ScrumMaster (CSP-SM); Kanban Management Professional (KMP); ICAgile Agile Coaching (ICP-ACC); GitHub Copilot
- 23 active certifications spanning AI, Agile, Lean, and program delivery

## **TECHNICAL EXPERTISE**

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- **AI / LLM stack:** Claude (API, Claude Code, MCP), prompt engineering and evaluation, agentic workflow design, Atlassian Rovo, AI governance and security review
- **Atlassian stack:** Jira (admin/power user), Confluence, eazyBI, Native Forms, Automation, JQL, Atlassian MCP
- **Delivery analytics:** Flow metrics, throughput, predictability, cycle time, dashboard design, executive reporting
- **Platforms:** React/Vite, GitHub Actions, Cloudflare, ServiceNow, Azure DevOps, Smartsheet, Slack, Microsoft 365

## **EDUCATION**

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**Bachelor of Science, Computer Science - State University of New York at Brockport**